



*Never Settle for  
Ordinary!*



FINDLATER & Co

*Coffee Solutions*

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Findlater & Co, is one of Ireland's leading hot beverage companies offering world class coffee solutions. With links back to the 19th century Dublin merchant trader Alex Findlater, we are proud to continue the tradition of being a trustworthy and experienced provider of premium goods. Especially passionate about all things Coffee our Findlater & Co, company owned brands are blended and roasted in Ireland at our Roastery based on the Broomhill road in Dublin. We use our expertise and provenance to develop unique coffee blends with the optimum balance of acidity, body and flavour to cater for all tastes and demographics.

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# Coffee

Great tasting  
coffees and award  
winning blends your  
customers will love

BUT  
FIRST,  
COFFEE.

Each brand provides its own unique point of differentiation that enable our customers to stand out in a crowded market.



## Premium Artisan Style Coffee

The Warbler & Wren brand takes consumers on a journey well beyond just a cup of coffee. Our blends have been carefully crafted to deliver on a “**Great Coffee Experience**”. Warbler & Wren perfectly lends itself to the demands of the third wave of coffee by providing traditional artisan style Irish coffee, for consumers passionate about truly exceptional coffee.

## Our Story

Warbler & Wren are two special bird species. Coffee farmers rely on them as a natural form of pest control to manage ‘borer beetles’. They protect the integrity of coffee berries. Essentially they are our ‘**Coffee Bean Guardians**’ and play a key role in delivering top quality coffee beans. We pride ourselves on selecting only the finest Arabica beans for our Warbler & Wren blends.



## Warbler & Wren - Coffee Bean Portfolio (500g)

**Little Bird** delivers a perfect clean cup that is fresh on the palate. Hints of lemon are smoothed out with chocolate and a fruit sugar finish. An outstanding espresso coffee.

**Warbler  
& Wren**  
Little Bird



**Fruited  
Sugar**

**Chocolate**

**Lemon**



## Warbler & Wren

### Wrens Nest

**Wrens Nest** is a full bodied and perfectly balanced coffee. Savour the creamy chocolate notes with heaps of cocoa and molasses flavour in its finish. This espresso blend is perfectly matched and balanced with textured milk.

- WRENS NEST - FRESH ROASTED COFFEE BEANS		
<b>NOTES</b> Full bodied with dark chocolate and molasses notes.		
<b>ORIGIN</b> Pure Arabica beans from Brazil, Sumatra & Kenya.		
<b>BEANS</b> 100% Arabica 500g e	<b>ROAST</b> Medium/ Dark Roast	<b>ROASTED LOCALLY IN IRELAND</b>

**Dark  
Chocolate**



**Molasses**



**Bare Cherry** is a medium to dark roasted blend. Full bodied with cocoa, caramel and a light roasted nut note. Excellent balance with a body that marries perfectly with milk. Rainforest Alliance certified.

- BARE CHERRY - FRESH ROASTED COFFEE BEANS		
<b>NOTES</b> Chocolate & caramel with a light roasted nut note.		
<b>ORIGIN</b> Pure Rainforest Alliance Arabica coffee beans from Nicaragua & Brazil.		
<b>BEANS</b> 100% Arabica 500g e	<b>ROAST</b> Medium/ Dark Roast	<b>ROASTED LOCALLY IN IRELAND</b>

**Nuts**



**Chocolate**



**Caramel**



## Warbler & Wren

### Bare Cherry

#### BARE CHERRY BLEND

<b>NOTES</b> Chocolate & caramel with a light roasted nut note.		
<b>ORIGIN</b> Pure Rainforest Alliance Arabica coffee beans from Nicaragua & Brazil.		
<b>BEANS</b> 100% Arabica	<b>ROAST</b> Medium/ Dark Roast	<b>ROASTED LOCALLY IN IRELAND</b>

## Warbler & Wren

Blend No. 1



**Caramel**



**Cocoa**



### Filter Coffee 80g

This medium to dark roasted coarse grind coffee works perfectly with all filter beverage delivery systems giving a clean cup coffee with indulgent flavours of caramel and dark cocoa.

A filter grind coffee utilising origins from Central and South America. Perfect as a breakfast blend coffee.



## Circular Economy - Reduce - Reuse - Recycle

### Yellow Bird Espresso Blend

### Recyclable Drums



Our Warbler & Wren Coffee drums hold 6kg of coffee beans eliminating the need for single use packs and outer case packaging

### YELLOW BIRD ESPRESSO

#### ABOUT

A medium roasted blend of the best selected Central & South American coffees and fine cup coffees from Brazil. Super smooth and easy on the palate. Great body and a mild earthy sweet background note. A truly well balanced coffee - perfect with a spoonful of cream and a dash of milk that melts perfectly with it.

#### TASTING NOTES

Medium bodied with pronounced notes of Grape & Caramel Candy. Delicate and a small hint of Playful & Fruity notes.

#### BEANS

100% Arabica

#### ROAST

Medium Roast





## Steeped in Irish Heritage

Our craftsmanship and expertise have been at the heart of making great, simple coffee for over 100 years. Since the days of our Robert Roberts Cafés in Dublin's city centre, our master roasters and blenders have continued to perfect our beverages to suit your tastes.

Today we pursue our craft with integrity and simplicity to bring you coffees you can enjoy, just how you like them.

## Robert Roberts - Coffee Bean Portfolio (500g)

A medium to dark roasted espresso blend with Nicaraguan, Honduran and Brazilian Arabica beans. Full bodied with chocolate, toast and caramel treacle flavour notes. This balanced espresso blend has a perfect pointed sweetness.

### ESPRESSO SEGOVIA 100% ARABICA COFFEE BEANS

#### NOTES

*Chocolate & Caramel*

#### ORIGINS

*Pure Arabica from Nicaragua,  
Honduras & Brazil*

500g



**Robert  
Roberts**  
Espresso  
Segovia



### ESPRESSO SEGOVIA 100% ARABICA

#### coffee beans

##### Origins

Washed Arabica beans from the Matagalpa areas of Nicaragua & high grown Honduran beans with chocolate Brazil Arabica notes.

##### Body

★★★★

##### Notes

Chocolate & Caramel

##### Aroma

★★★★

Roasting:  
Medium/Dark

well balanced, rounded flavour.

**Chocolate**



**Caramel**







## Robert Roberts

### Fairtrade Espresso Segovia

A medium to dark roasted espresso blend with Nicaraguan, Honduran and Brazilian Arabica beans. Full bodied with chocolate, toast and caramel treacle flavour notes. This balanced espresso blend has a perfect pointed sweetness. Fairtrade certified.

## FAIRTRADE ESPRESSO SEGOVIA

### 100% ARABICA COFFEE BEANS



**NOTES**  
*Chocolate & Caramel*

**ORIGINS**  
*Pure Arabica beans from Nicaragua & Brazil*

500g



### Chocolate



### Caramel



A medium to dark roasted espresso blend with double picked Sumatran Arabica beans and Brazilian Arabica beans. Full bodied with chocolate, earthy and spice flavour notes. Excellent balance with a body that marries perfectly with milk.

## JAVA FAZENDA SUPREMO

100% ARABICA COFFEE BEANS

**NOTES**  
*Chocolate, Earthy & Spice*

**ORIGINS**  
*Arabica beans from Indonesia and Brazil.*

500g



## Robert Roberts

### Java Fazenda Supremo

### Earthy Spice



### Chocolate



Perfect for pour over and bulk brew delivery systems

## Robert Roberts Filter Coffee

### Nuts



### Chocolate



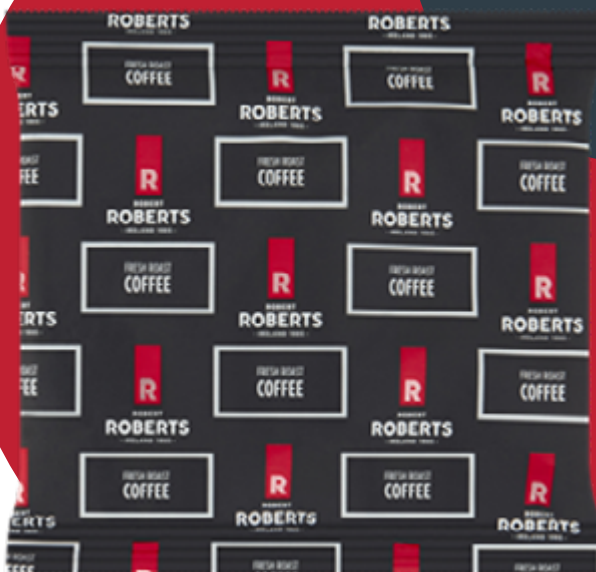
### Earthy Spice



### Caramel



### Toast



## Medium to Dark Roasted Filter Blends

70g/90g/200g

### Café Elixir

**Origins:** Colombian and Brazilian Arabica beans.

**Notes:** Light bodied with a nutty chocolate and caramel flavour notes.

### Café Pure

**Origins:** Sumatran and Brazilian Arabica beans.

**Notes:** Full bodied with an earthy spice and chocolate note, some toast and caramel treacle flavour notes.

### Fairtrade Sumatra

**Origins:** Sumatran, Honduran and Peruvian Fairtrade Coffees.

**Notes:** The deep earth flavours in the Sumatran combine perfectly with the South American sweetness from Honduras and Peru.

## Medium Roasted Filter Blends

Various sizes

### American Rich Roast - 113g

**Origins:** Nicaraguan, Brazilian Arabica beans.

**Notes:** Medium bodied with butter, toast and light caramel flavour notes.

### Diplomat/Café Blend - 56g

**Origins:** Brazilian Arabica beans.

**Notes:** Medium bodied with light chocolate and toast.



# SALANA & ESHE

## Gourmet Coffee

Meaning sunshine and life, our Salana & Eshe coffee beans are steeped in a rich history of tradition and culture, offering a truly unique experience

100%  
Arabica



### Salana & Eshe Ruby Espresso



### Coffee Beans (500g)

Our Salana & Eshe heirloom variety Ethiopian Sidamo coffee shines with some of the best attributes Ethiopian Arabica bean coffee has to offer.

Medium bodied this coffee is explosively aromatic, with citrus and floral notes and a sublime cocoa and caramel finish. It has a light and elegant body, teeming with complex flavours.

Heirloom coffee from the Sidamo region of Southern Ethiopia and Brazil Fazenda type from the SulDe Minas region.

Bergamot



Citrus



Cocoa







## Italian in Character

Our Vivaldi blend is a full Italian style espresso blend & winner of multiple Great Taste Awards. Typically Italian in style & character, strong in taste, rich in aroma and with a deep full crema



Award  
Winning



### Vivaldi

Italian Style  
Espresso

### Coffee Beans (1kg)

This full Italian style espresso blend is a composition of 50% Arabica, and 50% Robusta coffee beans.

Medium bodied with low acidity and a earthy woody textured finish. A medium to dark roasted espresso blend with fully washed Asian Robusta coffees, Colombian Arabica Coffees and Brazil Arabica coffees.

This medium/dark roast has prevalent notes of dark chocolate, earthiness, and spice.

Earthy  
Spice



Dark  
Chocolate



## A Passion for Excellence

Italy's favourite coffee brand and No 1 in R&G retail, the Lavazza brand is synonymous with excellent Italian espresso in over 90 countries worldwide. A guarantee of quality, reliability and enhanced image for any business.

## Lavazza - Classic Collection (1kg)

The Classic Collection offers the quintessential Italian espresso experience, featuring a harmonious blend of expertly crafted coffees.

Thanks to a rich cream and a balanced aromatic profile, the Crema E Aroma blend offers a full body and a decide taste experience, with notes of peanuts and nutmeg, and all the harmony of Italian espresso.

Taste area	Well balanced
Origins	Natural Arabica from the San Paulo area of Brazil, washed Arabica from Honduras, African Robusta with spicy notes from Uganda
Composition	40% Arabica 60% Robusta



## Lavazza Gran Espresso

Thanks to a rich cream and a balanced aromatic profile, the Gran Espresso blend offers a full body and a precise taste experience, with notes of cocoa and black pepper, and all the harmony of Italian espresso.

<b>Taste area</b>	Intense
<b>Origins</b>	Natural Arabica from Brazil from the Cerrado, Mogiana and South Minas region. Washed Arabica from Honduras cultivated in the mountains, African Robusta with spicy notes from Uganda
<b>Composition</b>	40% Arabica 60% Robusta

**Cocoa**

**Black  
Pepper**

Super Crema offers a full-bodied taste experience, with notes of roasted hazelnut and brown sugar.

## Lavazza Super Crema

<b>Taste area</b>	Aromatic
<b>Origins</b>	Natural Arabica from Brazil, washed Indian Arabica and high quality Colombian and Robusta from Indonesia and Vietnam
<b>Composition</b>	60% Arabica 40% Robusta

**Brown  
Sugar**

**Hazelnut**





**Lavazza**  
Dek  
Decaffeinated  
Espresso

With hints of roasted cereals, Dek contains a fine selection of the best Brazilian Arabica coffees skilfully blended with natural Robusta. The aromatic profile of these coffees is carefully preserved during the CO<sub>2</sub> decaffeination process, which respects the true nature of the beans and maintains the strength and aromatic richness of the blend.

<b>Taste area</b>	Well balanced
<b>Origins</b>	Brazilian and Vietnamese coffees
<b>Composition</b>	60% Arabica 40% Robusta

**Capsules | Decaf**

A mild and well rounded, full bodied blend with a velvety crema. A selection of the best coffees to give you a decaffeinated espresso with an intense and consistent taste.



**Lavazza**  
Dek Decaf  
Capsule  
Single Dose

<b>Taste area</b>	Balanced
<b>Origins</b>	Arabica from Brazil and Robusta from Vietnam
<b>Composition</b>	60% Arabica 40% Robusta



A range of premium blends, offering a rich aroma and taste, for all Lavazza lovers.

**Lavazza**  
Filter Coffee  
Top Class



**Milk  
Chocolate**



**Roasted  
Hazelnut**



Medium-roasted filter coffee.  
A well-balanced cup with hints of  
milk chocolate and roasted hazelnut.

<b>Taste area</b>	Balanced
<b>Origins</b>	Natural Arabica from Brazil
<b>Composition</b>	100% Arabica



The Lavazza Blue professional coffee system offers the perfect solution for your business with no compromise on quality or taste



## La Reserva de iTierra! Selection Capsules

100% Rainforest Alliance certified coffee. Premium blend of Brazilian, Honduran, Peruvian and Colombian Rainforest Alliance coffees with notes of dried fruits and milk chocolate.

100%  
Arabica



## Lavazza DEK Decaf Capsules

A naturally decaffeinated blend of South American coffees with notes of roasted cereals and hazelnut. The aromatic profile of this 100% Arabica coffee is preserved during the decaffeination process.



## Lavazza Top Class Selection Capsules

With hints of dark chocolate and cinnamon, Top Class contains a fine selection of washed Arabica handpicked in the highlands of Central and South America, carefully blended with washed and semi washed Robusta - such as Kaapi Royale (India) and Java.



## Lavazza Café Crema Capsules

A sweet, balanced and creamy blend. The special roasting, combined with the right grind, yields a particularly sweet and velvety coffee and a thick, golden crema.

100%  
Arabica

## Why Lavazza BLUE™?

- Always 100% fresh
- Fast preparation of true roast and ground coffee and other drinks
- Continuous quality through technically advanced capsule system
- Minimum cleaning and maintenance
- Hygienic self-protecting capsules
- Variety of blends and flavours to satisfy customers and employees





## Promoting Sustainable Coffee Practices

La Reserva de iTierra! is a Lavazza-brand project founded in 2002 with the aim of supporting the social and economic development of local communities and promoting good agricultural practices on coffee plantations. Initially active in small farming communities in Colombia, Honduras and Peru, over the years it has expanded to an additional 19 countries, individually involving the farmers and their families.

100%  
Arabica



**LAVAZZA**  
TORINO, ITALIA, 1895

### La Reserva de iTierra! Selection

### Coffee Beans (1kg)

**Rigorous Selection, Blending  
Knowledge and Skillful Roasting.**

A premium blend of high grade natural and washed Arabica from Central and South America. A perfect balance of jasmine flowers, almonds and milk chocolate, a medium body and a delicate taste. Thanks to a long and “gentle” drum roasting system ideal for espresso, the coffee aromas are enhanced and preserved.

<b>Taste area</b>	Aromatic/Balanced
<b>Origins</b>	Brazil, Nicaragua, Honduras and Peru
<b>Roasting</b>	Slow and “gentle” traditional drum roasting

**Flowers**



**Almonds**



**Milk  
Chocolate**



## Masters of our Craft

At our Roast House in operation since 1905, join our Master Roaster and begin your own unique coffee journey. The team will work with you to craft a blend unique to your specifications. From green bean to roasted bean you can be assured on the highest standards of roasting and packaging, guaranteeing you delivery on quality and roast consistency.



Create great tasting coffee your customers will love..



We create coffee blends that are premium, artisan style focused and blends that are designed to the commercial realities of providing consistency in consumer focused environments.



Working in partnership you will have access to our team of coffee and marketing experts and the full support of our training and technical services.

# Equipment

Best in Class

Whether your focus is on the latest specialities or on high cup capacities, Findlater & Co, offer stunning machines, with market leading technology that deliver on world class coffee drinks.

**schaerer**  
swiss coffee competence

**RANCILIO**

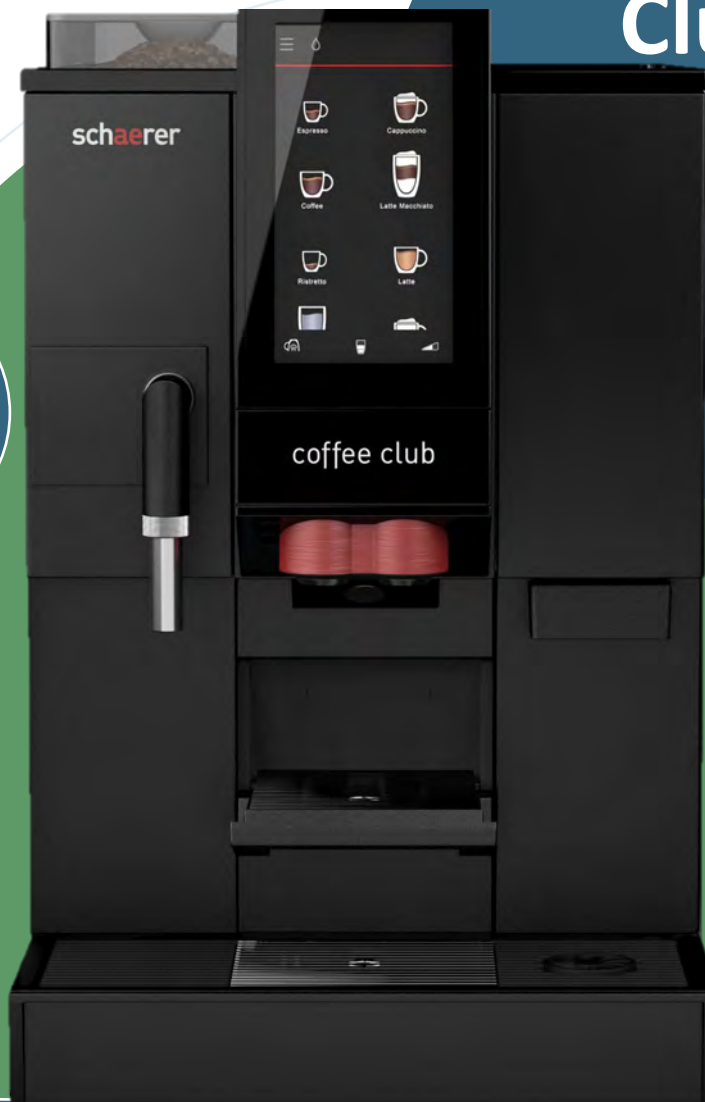


**NAYAX**  
**PUQ**  
PRESS



## Schaerer Club

Compatible with  
FG 10 Fridge



**Tanked or  
Plumbed**

**80**  
Cups Per  
Day

**1 Bean  
& 1 Choc  
Std**

**Touch  
Screen**

**Easy  
Clean**



FG 10 Fridge

### Optional:

- 2 Bean Hoppers
- Coffee Connect
- Choice of Colours

### Ideal locations:

- Small offices
- Break-out kitchens due to its compact height



## Schaerer Skye

Compatible with FG  
12/14/16 Fridges

Automatic  
Height  
Adjustable  
Spout

**180**  
Cups Per  
Day

Dynamic  
Coffee  
Assist

Coffee  
Connect  
Inside

LED  
Illumination  
& Warning  
Lights



FG 12 Fridge

### Optional:

- Dynamic or Easy Milk (Cold milk drinks)
- Payment System

### Ideal locations:

- No. 1 Choice for QSR, Gala's
- Catering Units
- Hotel Bars

## Schaerer Soul 12

Compatible with FG  
12/14/16 Fridges

**Heavy  
Duty  
Brewer**

**250**  
Cups Per  
Day

**Barista  
Quality  
Milk**

**Dynamic  
Milk  
Assist**



FG 16ix Fridge

### Optional:

- Dual Milk e.g., Lactose Free & Soya
- Chilled Coffee
- Auto Steam

### Ideal locations:

- No. 1 machine of choice for DAA & Mater Private
- Med/High Volume Units.

## Schaerer Barista

**Semi-Automatic**

**300**  
Cups per day

**Barista Quality Milk**

**3 Phase**



### Optional:

- Extended Hoppers
- Colour Options

### Ideal locations:

- No. 1 choice for Armada Hotel & The Morrison Hotel
- Bars/Restaurants



## Rancilio Classe 5

Compact 2 Group

### Optional:

- 1/2/3 Groups
- C-Levers
- iSteam
- Telemetry

### Ideal locations:

- Cafes
- Hotels
- Bars
- Restaurants

5

Litre  
Boiler

Compact  
in Size

Single or  
3 Phase

### Optional:

- 2/3/4 Groups
- Telemetry

### Ideal locations:

- Cafes
- Hotels
- Bars
- Restaurants

## Rancilio Classe 9

Cleaning  
Programme

11  
Litre  
Boiler

3  
Phase

## Rancilio Invicta



Touch  
Screen

Led  
Lights

Steady  
Brew

Cup  
Warmer

ABM

Cleaning  
Programme

### Optional:

- Colour Options

### Ideal locations:

- Cafes
- Commerical Settings

## Grinders



### Ideal locations:

- Cafes
- Hotels
- Bars
- Restaurants

## Eureka Olympus

75 E HS Grinder



75  
mm Burrs

4.5 - 5.5  
grms/sec

1400  
RPM

800  
Watt  
Motor

Stepless  
Adjustment

# Grinders



## Mahlkönig Grinder - E65S

The E65S is the next espresso grinding revolution. It is the first espresso grinder ever, that features Grind-by-Weight technology for real-time scale controlled dosing



### Ideal locations:

- Coffee Shops
- Restaurants

# Equipment - Boilers

marco

### Ideal locations:

- Hotels
- Bars
- Restaurants
- Offices
- QSR

## Marco

Water Boilers  
T10/PB10



Eco Mode  
(Energy  
Saving)

**38**  
Litres/  
Hour

**10 Litre  
Draw  
Off**



## Marco

UC 10 & Font

Eco Mode  
(Energy  
Saving)

28  
Litres/  
Hour

- Ground Coffee
- Manual Fill

### Ideal locations:

- Hotels
- Bars
- Restaurants
- Offices
- QSR

## Equipment – Tamper



**PUQ**<sup>®</sup>  
PRESS

### Pugpress – M3

#### Features:

Pugpress is the worlds first automatic coffee tamper. Pugpress handles the pressure and improves consistency, so you don't have to.

Compatible with Mahlkonig E65

## Equipment – Milk Foamer



### Perfect Moose Foamer

#### Features:

Perfect Moose is the smart, automated foamer. Perfect Moose's smart technology gives you that extra pair of barista hands when needed.



**Bunn**  
Single/Twin  
Flasks

2.5 – 6  
Litre  
Brews  
x2

6  
Recipes  
(3&3)

3  
Phase

2X  
6 Litre  
Flasks

**Optional**

- Extra Flasks

**Ideal locations:**

- No. 1 Machine of Choice for The Marker Hotel
- Hotels
- Corporate Catering Units



**Optional**

- Payment System

**Ideal locations:**

- Self-Serve Canteen



**DeJong**  
Edge 6034-C

Freshbrew  
Filter  
Coffee

10.4  
Inch Touch  
Screen

4  
Cannisters

## Lavazza

LB 4724



Uses  
Lavazza LB  
Capsules

No Barista  
Required

Single  
or Double  
Shot

Quality and  
Consistency

### Ideal locations:

- Hotels
- Restaurants

## Lavazza

LB 2600

Unplumbed



Chocolate  
Powder

Milk  
Powder

Uses  
Lavazza LB  
Capsules

### Ideal locations:

- Hair Dresser
- Boardroom
- Golf Pro Shop
- Small Office



## Lavazza

LB Classy  
Compact

Uses  
Lavazza LB  
Capsules

Espresso  
& Lungo



### Ideal locations:

- Hotel Bedrooms

## NAYAX

One device that accepts  
all cashless payments and  
transmits data in real time

### Key Features:

- Debit and Credit Cards
- Mobile and NFC Payments
- Prepaid cards and closed environment solutions
- Swipe, Contact and Contactless
- QR codes
- For all WMF machines

## Nayax

Contactless  
Card Reader





# Marketing

Stand out from the Competition

Bring your vision to life with compelling branding and instore activations.

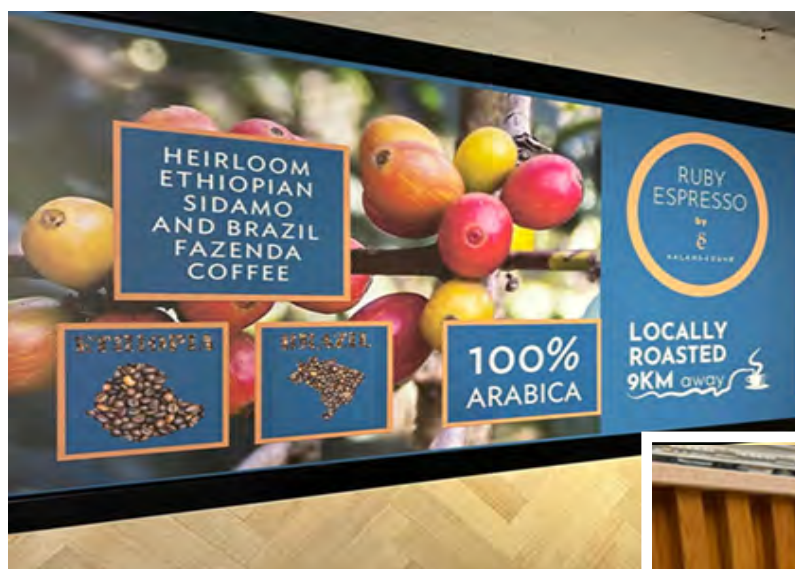




## Capture the consumer while generating a Coffee Culture with bespoke branding

Our branding will help maximise your site's branding exposure and create that much sought after Coffee Culture.

Findlater & Co provide comprehensive supports so you can engage your consumers be they Coffee Connoisseurs, ethically conscious or they just love a great cup of coffee.



## Branding

We tailor our branding to your site requirements, so you can clearly define your business as a quality coffee destination.

Our brands provide their own unique point of differentiation that enable our customers to stand out in a crowded market.





## Insights

**"Just under 1/3 of us are now buying our coffee from the local Pop Up"**

(Findlater Behavioural Research Aug 2021)

Bespoke consumer behavioural research help keep us at the forefront of providing innovative solutions for our consumers.



## Activation

Talk to us about building a "Coffee Culture". Engage your consumer through coffee tasting experiences delivered by our Master Roaster.



We can help with activating some brand focused launch activity to help promote your coffee offering too.

## Point of Sale Kits

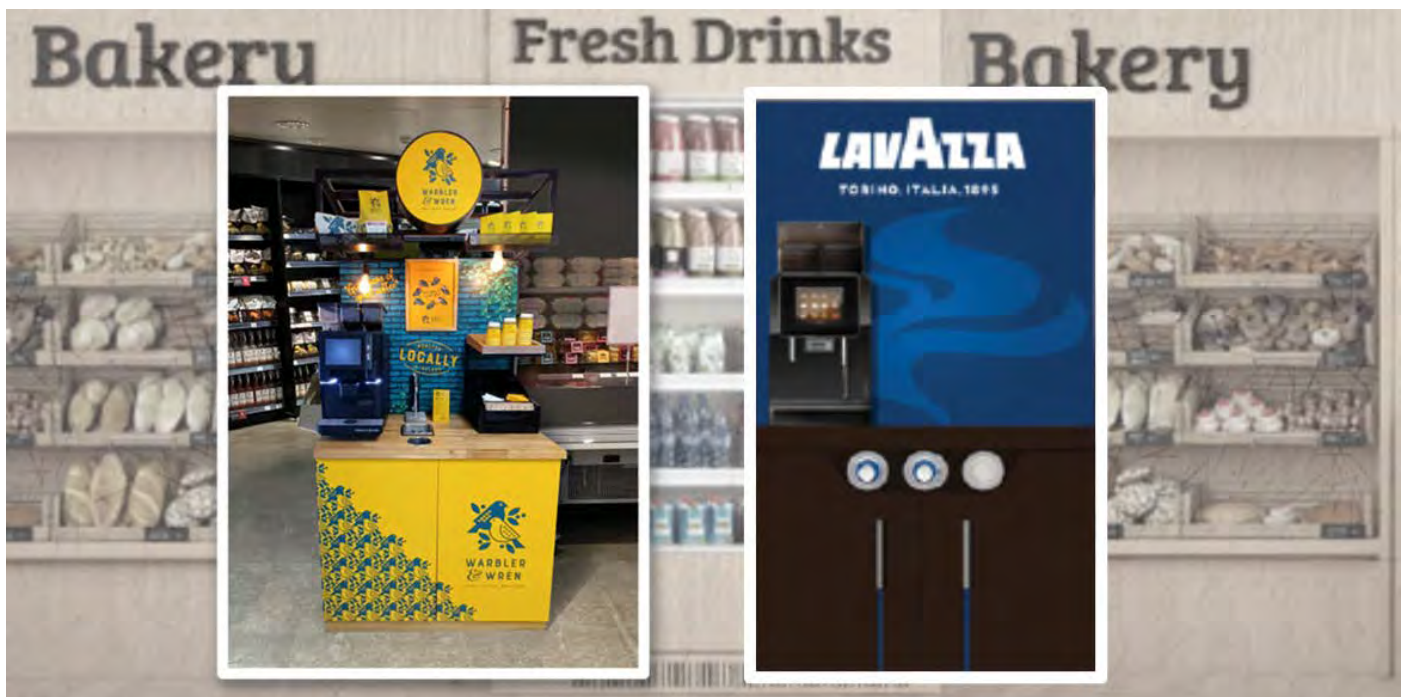
We offer comprehensive branded indoor & outdoor pos kits as well as bespoke branded focused pieces where required.



# Coffee To Go Solutions

Our premium authentic Coffee-To-Go propositions are carefully designed for high volume high footfall sites. Striking sophisticated coffee areas are easily fashioned with low maintenance machines that compliment our award winning coffees.

**Concepts are designed to appeal and engage Millennials and Generation Z alike..**



Our solutions not only provide on a quality hot beverage offering but also add value to the overall eating out experience.



Complete your branded concept with branded ancillaries available on our key brands



**Aqueous Coffee Cups**  
Recyclable Lids  
Double Wall 8oz / 12oz  
**Standard Coffee Cups & Lids**  
Double Wall 8oz / 12oz



**Reusable Coffee Cup**  
Size 12oz



**Warbler & Wren Ceramic Coffee Cup & Saucer**  
Size 9oz



**Sugar Sticks**  
White & Golden Brown Sugar



**Aqueous Coffee Cups**  
Recyclable Lids  
Double Wall 8oz / 12oz  
**Standard Coffee Cups & Lids**  
Double Wall 8oz / 12oz



**Robert Roberts Mug**  
Size 10oz



**Robert Roberts Ceramic Cup & Saucer**  
Size 9oz



**Sugar Sticks**  
Brown & White Sugar



**Coffee Biscuit**



**Aqueous Coffee Cups**  
Recyclable Lids  
Double Wall 8oz / 12oz / 16oz

**Standard Coffee Cups & Lids**  
Double Wall 8oz / 12oz / 16oz



**Lavazza Mug**  
Size 12oz / 16oz



**Lavazza Ceramic Cup & Saucer**  
Size 2oz / 6oz / 8oz



**White Sugar Sticks**



**Brown Sugar Sticks**





# Training

Passionate about  
providing the Best  
in Cup

Learn and develop the skills you need to make great coffees, in a fun, relaxed, interactive environment, with our coffee experts.



# Training | Barista Skills & Coffee Education

Training is at the heart of the Findlater & Co, coffee business. As a passionate provider of great coffee, we responsibly source, blend and roast some of the finest origin coffees available in the world today.

Join us at our Broomhill Roastery and meet our Master Roaster, while immersing yourself in a coffee culture generated by our team of coffee experts.

Learn the importance of preparing coffee to preserve the excellence of the product at a bespoke barista and equipment training session held in our dedicated Coffee Training centre.

## Benefits of Visiting the Findlater & Co Training Centre

Determine the right coffee profile for your business at a Findlater coffee tasting session. Explore options to develop your own bespoke blend, soak up the coffee ambience, while availing of equipment demos or see the branding solutions showcased.

At Findlater & Co, we can arrange on or off-site comprehensive barista training accustomed to your needs. Taking the time to train your team, to clean and maintain your machine is just as important as making the coffee.



## Seasonal Drinks

Our annual seasonal drinks calendar can add value to your coffee offering and help you engage with wider demographics.

Create exciting premium seasonal coffees with marketing leading Monin syrups and Alpro milks fully supported with pos materials.





## Service & Technical Support

Responsive coffee machine service



Our dedicated on hand customer service and coffee machine support team will make sure you can provide the best coffee offer possible.

Our team of expert support staff will try to diagnose and rectify any issue over the phone where possible, but if not possible we will send a Field Service Engineer out to you.

We have a team of Field Service Engineers nationwide to service and repair all of your coffee machines if required. Our dedicated team are trained in-house and committed to ensuring you will always be able to serve the best quality coffee, with guaranteed consistency.

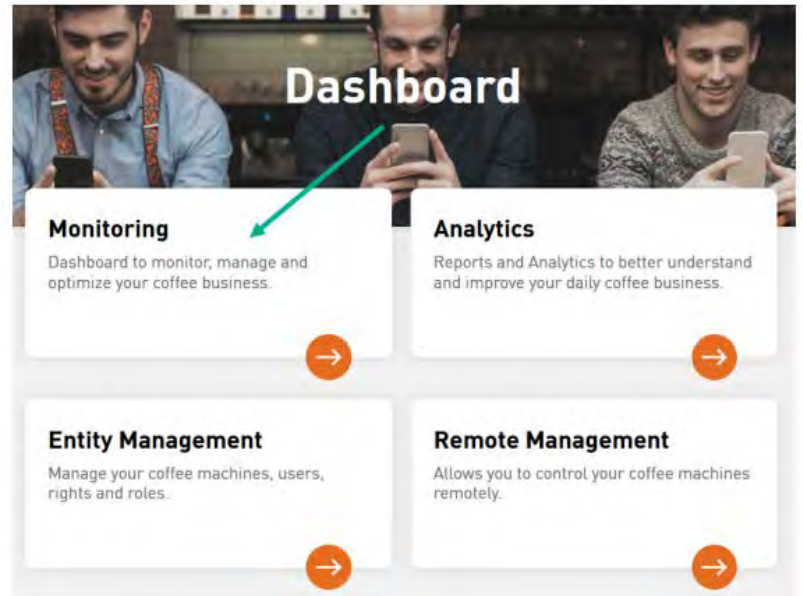
## We are here for:

- Troubleshooting
- Service & Maintenance
- Breakdown & Repairs
- Weekend Cover



**schaerer**  
swiss coffee competence

## Coffee Link



## VPOS TOUCH

### Contactless Payment

A complete M2M telemetry and cashless payment solution



### Marco Hands-Free Water Boiler Attachment

Specially designed hands-free adapter to minimise risk of contact without disrupting service or performance





## Findlater Accompaniments

Add value to  
your offering

Market leading brands to complete your hot beverage offering.

**alpro** **MONIN** **ZUMA**



**BIRCHALL**  
*A family tradition since 1872*





Satisfy the needs of non dairy seeking consumers without sacrificing on the quality of the serve.

An advertisement for Alpro Barista. It features a woman with curly hair in a kitchen, pouring Alpro Barista into a cup. Below her is a large brown banner with the text "BREW LOVE WITHOUT THE MOO." and "GOOD FOR YOU". At the bottom, four Alpro Barista cartons are shown: Soya, Oat Free Oat, Almond, and Coconut. The website "MORE ON WWW.BARISTA-UNFILTERED.COM" is listed. Small text at the bottom states: "Source of calcium. Calcium is needed for the maintenance of normal bones. A varied, balanced diet and a healthy lifestyle is recommended for good health."

**"17%**  
**Seeking Dairy**  
**Alternatives**  
**in Hot Drinks"**

(Findlater Behavioural Research  
Aug 2021)

Covid has made us all more health conscious and accelerated the demand for plant based hot drinks.

Alpro's plant based "Barista" range has been specially formulated for use by Baristas in hot drinks to provide the workability required to create delicious coffees. Producing a smooth and creamy taste it works well with both light and dark roasts. Latte art can be showcased to the full

from the high quality micro foam the Alpro Barista range delivers. The Alpro range for plant based hot drinks is the perfect addition to add excitement and inspiration to your coffee menu. It provides an ideal base to build on healthy or breakfast offerings.



# Barista Ingredients |

Let your Baristas get creative and liven up your coffee menu with access to a range of premium syrups and sauces from our market leading partners.

## ZUMA®

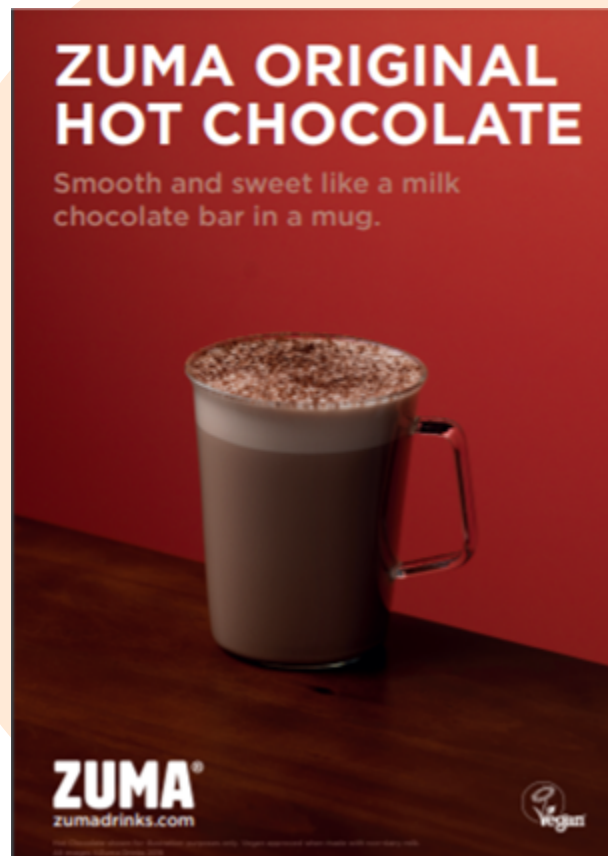
The Zuma range of chocolate and chai powders make the perfect hot chocolates, mochas and chai based coffees. They are incredibly versatile and work in a wide range of recipes. The Zuma range is approved by the Vegan society and relevant products are made with real spices. Products also contain no artificial colours, flavours, or preservatives.



**Zuma Hot Chocolate Tin for Barista** (1 x 2kg)



**Zuma Barista Spice Chai Tin** (4 x 1kg)



## MONIN®

MONIN has become the trusted brand of choice for baristas worldwide. Made with premium ingredients Monin gourmet flavoured syrups add exceptional flavour to any beverage.

All generations especially Gen Z, are seeking out moments of discovery that create excitement and generate emotions. The Monin range of syrups will provide your Barista with the tools to meet these new needs of today's consumers while also providing exciting seasonal opportunities.

## Findlater Branded Ceramics

Ceramic cups are an essential to achieving the best taste and offering the best experience.



	Part No RO7038	Description Robert Roberts Mug 10oz	Case 1x6
	Part No RO8982	Description Robert Roberts Cappuccino Set Star Verona Cup & Saucer	Case 1x6
	Part No RO8983	Description Warbler & Wren Cappuccino Set Star Verona Cup & Saucer	Case 1x6
	Part No RO8983	Description Unikid Cappuccino Set Star Verona Cup & Saucer	Case 1x6

## Findlater Barista Kit

The kit contains all the essentials a Barista needs to get started on their creative journey.



### Barista Kit

- Tamping Mat
- Flat Stainless Steel Wood Tamper
- Coffee Scales
- Barista Milk Frothing Jug 1L
- Stainless Steel Chocolate Shaker
- Milk Thermometer
- Coffee Grounds Cleaning Brush

Findlater & Co, are proud to continue the tradition of being a trustworthy and experienced provider of hot beverage solutions to businesses across Ireland.

## Black Tea

We source only the best Black Teas from the finest Tea estates in Africa, that deliver on the best of flavours and will ensure on the perfect brew.

### Luxury Kenyan String & Tag Black Tea

(4 x 200 x 2.5g enveloped/  
12 x 100 x 2.5g no envelope)

Our Luxury Kenyan “String & Tag”, is the finest of teas from east of the Rift Valley in Kenya. The teas grown in this area are famous for their flavour, strength and bright colour. Great care is taken to ensure that each enveloped luxury tea bag, delivers a refreshing, full flavoured drink. There is also a non enveloped option available in the smaller unit size of 100.



### Campbell's String & Tag Black Tea

(Enveloped dispenser box 1 x 250/  
Small box enveloped 4 x 20)

The J&G Campbell company was established in Dublin in 1797. They created a special blend of tea that they felt could not be improved – it became known as “Campbell's Perfect Tea” in the iconic yellow tin. Now available in string & tag format this robust blend of full flavoured teas from Kenya and Assam delivers on a unique satisfying cup of tea.



## Foodservice Black Teas

At Findlater & Co, we provide a wide portfolio of Teas that cater to all requirements.



### Black Tea Portfolio

#### Luxury 1 Cup Teabags

(600 Tea Bags / 2.5g per bag)

#### Luxury 2 Cup Teabags

(500 Tea Bags / 3.0g per bag)

100% East of the Rift Valley Kenyan Tea. Full bodied with a bright colour and pungent astringency.

#### Rich Leaf 1 Cup Teabags

(600 Tea Bags / 2.5g per bag)

#### Rich Leaf 2 Cup Teabags

(500 Tea Bags / 3g per bag)

A blend of Kenyan, Malawi and Tanzanian Tea, full of flavour. A perfect Irish breakfast Tea.

For case sizes see price table



### Black Tea Portfolio

#### Sliver Blend 1 Cup Teabags

(600 Tea Bags / 2.5g per bag)

A blend of Kenyan and Malawi Tea with good flavour, body and a reddish colour.

#### Fairtrade 2 Cup Teabags

(500 Tea Bags / 3g per bag)

100% Kenyan West of the Rift Valley Fairtrade Tea, Good body flavour and decent astringency.

#### Large Volume Green Blend

(4 x 1100 Round Tea Bags 2.75kg / 2.5 gram per bag)

A blend of West of the Rift Valley and East of the Rift Valley Kenyan Tea. Good colour and body with a balanced astringency. Perfect breakfast or afternoon Tea blend.

#### Private Label Teas

We can also provide Private Label branded Black Teas. Contact us for further detail.

# Tea | Speciality Teas



Our Robert Roberts range consists of 6 Herbal Tea Infusions that are string & tagged and provided in envelope format. Robert Roberts branded stands that hold 8 units can be supplied subject to minimum quantities.



## Green Tea

Robert Roberts Green Tea is refreshing, light and subtle in colour with a crisp astringent flavour.



## Rooibos

A natural caffeine free herbal tea from South Africa. Very aromatic with a deep pungent flavour.



## Lemon & Ginger

This refreshing green tea is infused with the perfectly matched flavours of lemon and ginger.



## Earl Grey

A Bergamot infused black tea. Earl Grey is renowned for its deep aroma and citrus flavour.



## Peppermint

A classic herbal tea with a fresh mint flavour that cleanses the palate perfectly.



## Camomile

A delicate and soft tea with a perfect floral note that is gentle on the palate.

## BIRCHALL

*A family tradition since 1872*

Birchall have a rich heritage with roots in the trade dating back over 140 years to Darjeeling, where Captain Birchall Graham first planted tea.

Birchall is renowned for quality and their tea tasting expertise. With a passion for creating perfect blends of Speciality Tea, since 2011, Birchall teas have won over 56 awards in total at The Guild of Fine Food's prestigious Great Taste Awards. Their award-winning speciality and everyday black teas are sourced exclusively from estates across East Africa. In pursuit of quality all leaves are only ever hand-picked from tea bushes grown at high-altitude in lush volcanic soil and ideal conditions.

Birchall have also become the first tea company in the world to achieve the Carbon Neutral International Standard.

Discover new heights of flavour from a range that includes black and green speciality teas alongside beautifully balanced fruit and herbal blends.



## Birchall Speciality Black Teas



### Great Rift Breakfast Blend

Deliciously strong breakfast tea bursting with flavour, a winner at the Great Taste Awards for 11 years in-a-row. Rainforest Alliance certified.



### Virunga Earl Grey

A scented single origin tea, uniquely made from African black tea, blue cornflowers and a traditional Bergamot oil that adds a distinctive flavour of citrus, with spicy floral notes. Rainforest Alliance certified.



### Great Rift Decaf

A decaffeinated breakfast tea. Bright and full of flavour, with some of the finest selection of estate grown speciality tea that have been expertly sourced from across East Africa and the Great Rift Valley.



## Birchall Speciality Green Teas



### Green Tea

A purifying and restorative traditional green tea, rich in anti-oxidants. This Green Tea is a full flavoured pure green that is smooth, light and clear tasting.



### Green Tea & Peach

A traditional green tea, blended with real fruit pieces and marigold flowers. This full flavoured, aromatic green tea is a plentiful source of anti-oxidants, which are known for their cleansing and detoxifying qualities.

## Birchall Speciality Herbal Teas



### Camomile

Soothing, delicate and naturally caffeine free Birchall Camomile tea is a classic herbal tea made from the scented flowers and leaves of the wild camomile plant. Prized for its relaxing qualities it is believed to restore natural balance by aiding digestion and promoting sleep.



### Peppermint

The Peppermint leaves infusion is a classic herbal tea made from only the finest pure peppermint leaves. Traditionally acknowledged to aid digestion this luxurious single mint infusion is entirely caffeine free, making it perfect as an after-dinner digestif or as a late evening refreshment.



### Rooibos / Redbush

Birchall Redbush tea is a classic Red Rooibos tea made from the soft needle-like leaves of the wild South African plant, *Aspalathus linearis*. This pure origin Redbush produces a gently hydrating infusion that is rich in anti-oxidants and naturally caffeine free, making it a light and healthy way to lift your day.



## Confectionery Snacks

On-the-Go Options to keep your offer fresh & exciting

Choose from proven leading brands that offer choices that satisfy across the various eating occasions throughout the day.





# Confectionery / Snacks

Enhance your sales and profits through an extensive impulse confectionery and snack portfolio of marketing leading brands.

## Mini Pack Foodservice Biscuits and Crackers



### Jacobs - J14493

Single Serve Accompaniment  
Popular Mini Pks - 4 Variants  
100 per case



### Lemons - R06282

Single Serve Accompaniment  
Lemons Biscuits Mini Pks - 5 Variants  
100 per case



### Jacobs - J2901

Cracker wrapped 2 pack  
Cream Crackers Mini (2 pack)  
168 x 15g

## Mints



### Silvermints - J30101

Silvermints Tube Original  
36 x 28gm



### Silvermints - J30120

Silvermints Tube Spearmint  
36 x 28gm



### Silvermints - J30121

Silvermints Tube Seriously Strong  
36 x 28gm

## Confectionery



### Eskimo - R02599

Eskimo Mint Sweet  
600 per case



### Jacobs Club Milk - J14532

Club Milk Original  
60 x 24g



### Lotus Biscoff - J90545

Caramelised Coffee Biscuit  
1 X 300



# Confectionery / Snacks

## Confectionery



**J90545**  
**Lotus Biscoff Caramelised Biscuits**  
 Portion pk -1p x 300



**J90547**  
**Lotus Biscoff Spread**  
 4 x 1.6kg



**J90546**  
**Lotus Biscoff Biscuit Crumb**  
 8 x 750g



**J90556**  
**Lotus Biscoff Topping Sauce**  
 8 x 1kg

## Healthy Eating Confectionery



**Kelkin Single Serve Packs - KK157** Mini Rice Cakes. Milk Chocolate Coated Mini Rice Cakes bag  
 10 x 60g



**Kelkin Single Serve Packs - KK165** Twin Pack Rice Cakes (standard) Milk Chocolate Rice Cakes Twin Pack **\*KEY SELLER**  
 - 22 x 33.3g

# Confectionery / Snacks

## Healthy Eating Confectionery



### FLAPJACK



R06976

Trek Protein Flapjack – Cocoa & Oat 50g



R06979

Trek Protein Flapjack – Peanut Butter 55g



R06975

Trek Protein Flapjack – Salted Caramel 50g



R06977

Trek Protein Flapjack – Cocoa & Coconut 50g



R06978

Trek Protein Flapjack – Smooth Lemon 50g

### POWER



R06980

Trek Power – Millionaire Shortbread 55g



R06981

Trek Power – Peanut Butter Crunch 50g

nākd.



R06973

Nakd Cocoa Orange 12 x 140g / 4 x 35



R06967

Nakd Blueberry Muffin 12 x 140g / 4 x 35



R06970

Nakd Cocoa Delight 12 x 140g / 4 x 35



R06968

Nakd Salted Caramel 12 x 140g / 4 x 35



R06969

Nakd Peanut Delight 12 x 140g / 4 x 35



R06971

Nakd Berry Delight 12 x 140g / 4 x 35

# Confectionery / Snacks

## Juice



### **SQUEEZ - 411898**

Orange Juice  
Ready to Drink Carton 1lt  
12 x 1Lt



### **SQUEEZ - 411890**

Apple Juice  
Ready to Drink Carton 1lt  
12 x 1Lt



### **SQUEEZ - 411897**

Cranberry Juice  
Ready to Drink Carton 1lt  
12 x 1Lt



### **SQUEEZ - 803310 Paper Straw**

### **SQUEEZ - 707960 Plastic Straw**

Juice Carton 200ml  
Orange Juice Ready to Drink Carton  
27 x 200ml



EXCLUSIVE - Lavazza Tales of Italy

**LAVAZZA**  
TORINO, ITALIA, 1895

# TALES *of* ITALY



THE NEW WAVE OF ITALIAN BLENDING

*For a sensation of roundness and elegance*



# TALES OF ITALY

## THE COLLECTION



### GALLERIA, *Milano*

The **sweet and sophisticated tastes** of the caffè in the heart of Milan. A **100% Arabica** blend with hints of honey and raisin.



### CANAL GRANDE, *Venezia*

All the **aromas of the Cafes of Venice** and gentle walks along its alleyways. With pleasant notes of chocolate and almond.



### TRASTEVERE, *Roma*

The **unique personality** and the distinctive tastes of the centre Italy. A full body blend, with hints of dark chocolate and hazelnuts notes.





For  
More  
Information

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